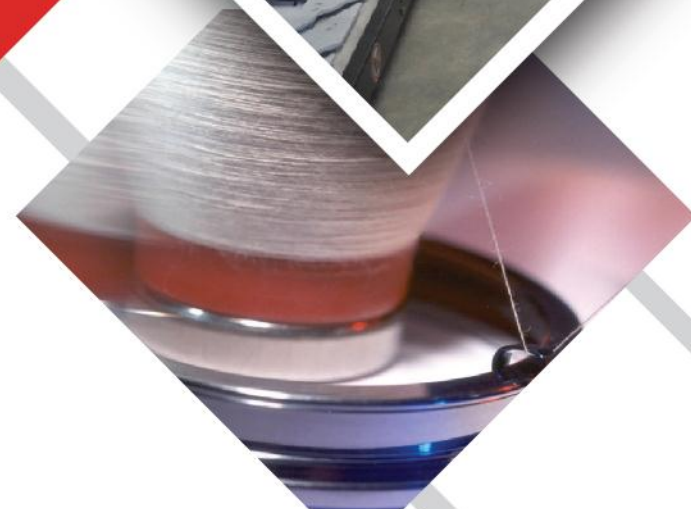




# SVP Global Ventures Ltd.

EARNINGS PRESENTATION Q4-FY18 / FY18



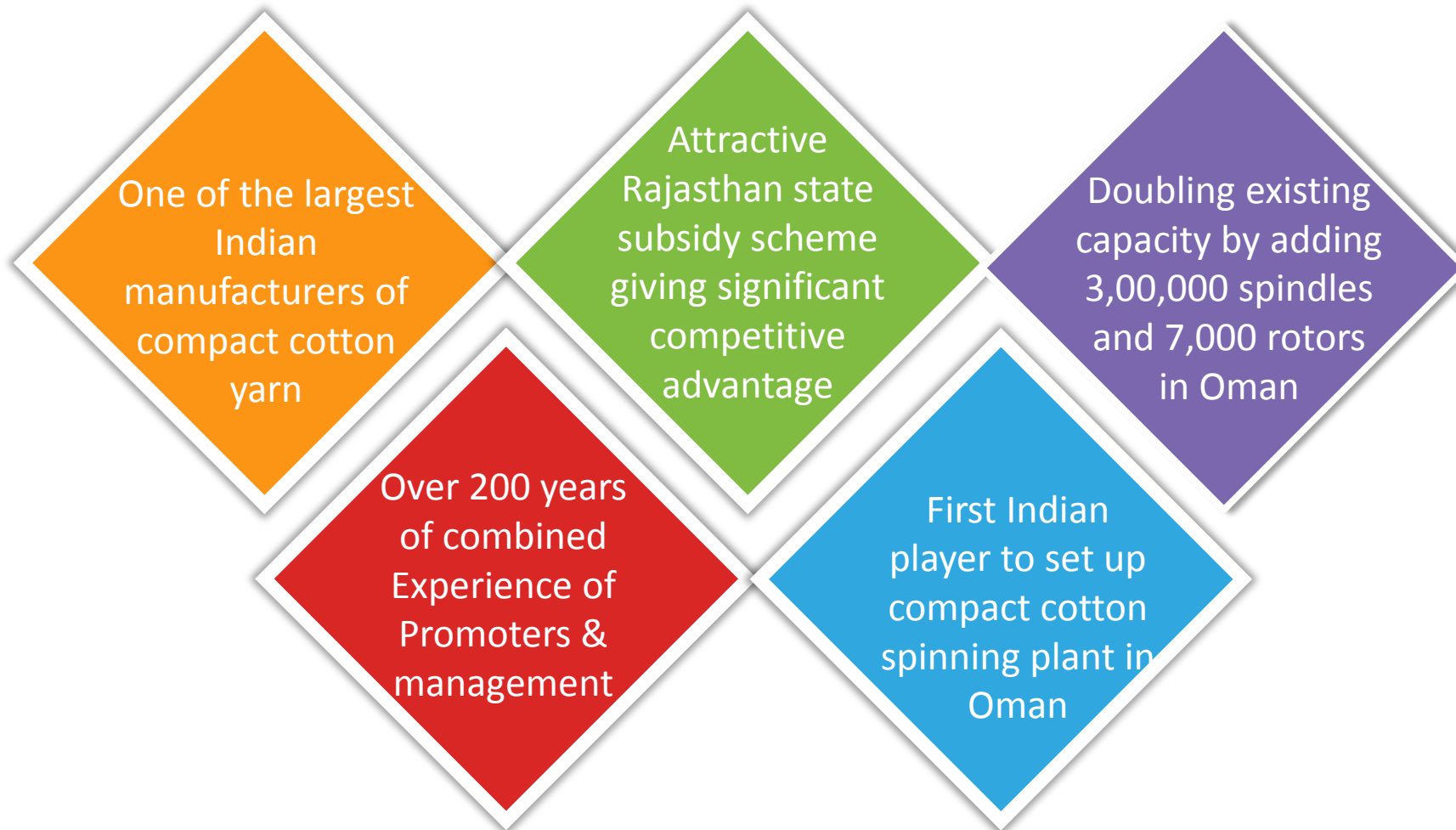
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### Total Income

FY2017 - INR 19,221 Mn  
FY2018 – INR 25,432 Mn

### EBITDA

FY2017 - INR 1,343 Mn  
FY2018 – INR 2,739 Mn

### PAT

FY2017 - INR 159 Mn  
FY2018 – INR 680 Mn

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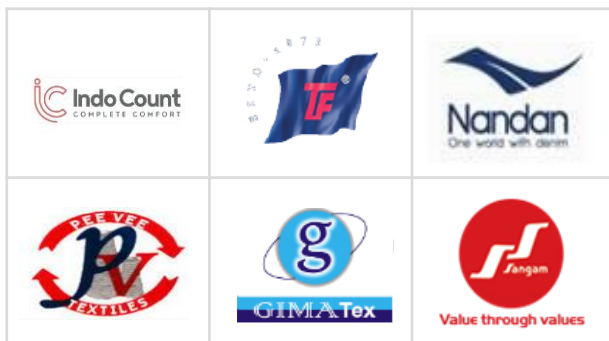
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**SVP Global Ventures Ltd. (SVP) is one of the largest players in the fast growing and higher margin compact yarn business.**

- Professionally managed Company led by dynamic promoter Mr. Chirag Pittie, backed by a strong & well experienced Management team with 200+ years of combined experience in the Textile business.
- SVP is a leading player in the value added compact yarn business with state of the art units and 1,50,000 spindles manufacturing capacity.
- Strong Focus on Automation and Technology (Best in-line machines sourced from global leaders) to lead to better productivity and throughput.
- Strong Brands in the value added yarn market enjoying a good reputation.
- Experts in sourcing superior quality raw material leading to higher quality yarns.
- Exports to China, Bangladesh, Pakistan, Vietnam, Portugal, Turkey etc.
- Wide distribution network spanning across major textile marketing centres in India.

## Marquee Domestic Clients



## Product Portfolio

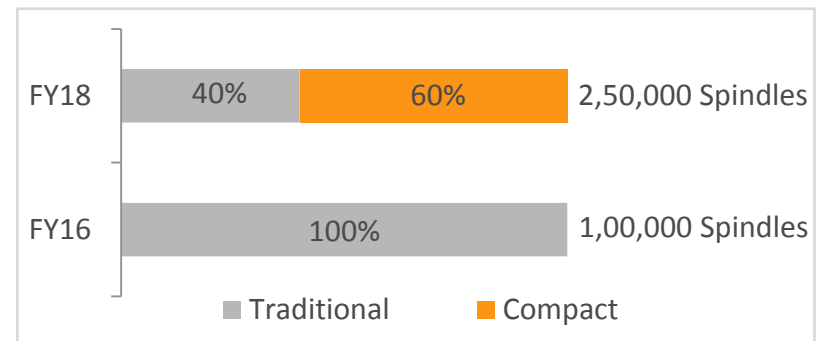
Compact Cotton Yarn

Open End Yarn

Blended Yarn

Cotton Yarn

## Installed Capacity



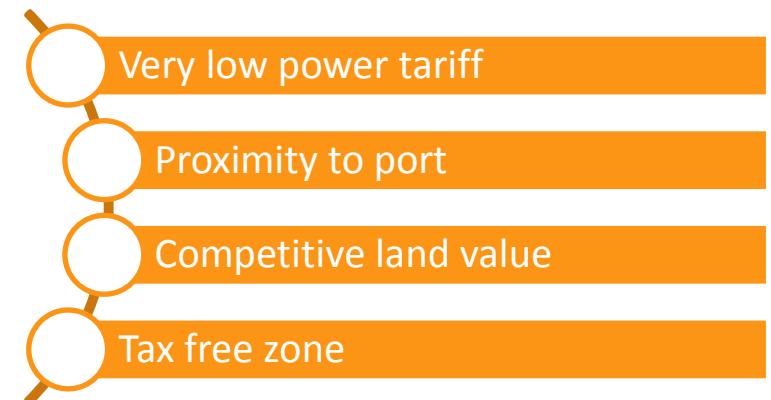
**ShriVallabh Pittie Group (SVP) has signed a land lease agreement to establish a new \$300-million plant in Sohar Freezone to manufacture a wide range of cotton yarn.**

- The plant is to be operated as **SV Pittie Sohar Textiles FZC-LLC**, will be a subsidiary of SVP Global Ventures.
- Phase I debt has been fully tied up and Phase II mandate has been awarded.
- The plant will import **1,00,000 tons** of cotton fibre annually through Sohar Port from USA, Africa, Australia and India.
- The new SVP facility will be the first step in establishing a fully-fledged textile cluster in Sohar Freezone.
- Ms. Neelima Vyas has been appointed as CEO of SV Pittie Sohar textiles (FZC) LLC. She has worked with Sohar Free Zone for 8 years as Director.



Particulars	Phase - I	Phase - II
Capacity	1,50,000 Spindles & 3,500 Rotors	1,50,000 Spindles & 3,500 Rotors
Project Cost	\$ 150Mn	\$ 150Mn
Funding	Debt: \$ 105Mn Equity: \$ 45Mn	Debt: \$ 105Mn Equity: \$ 45Mn

- The Project report for the new plant is prepared by PWC and ITCOT.





(Consolidated Quarter Performance)



\*Includes other income



INCOME STATEMENT (INR MN)	Q4-FY18	Q3-FY18	Q-o-Q	Q4-FY17	Y-o-Y
<b>Total Income*</b>	<b>487</b>	<b>359</b>	<b>35.7%</b>	<b>51</b>	<b>854.9%</b>
Total Expenses	415	290	43.1%	35	NA
<b>EBITDA</b>	<b>72</b>	<b>69</b>	<b>4.3%</b>	<b>16</b>	<b>350.0%</b>
<b>EBITDA Margins (%)</b>	<b>14.78%</b>	<b>19.22%</b>	<b>(444) Bps</b>	<b>31.37%</b>	<b>NA</b>
Depreciation	24	22	9.1%	10	140.0%
<b>EBIT</b>	<b>48</b>	<b>47</b>	<b>2.1%</b>	<b>6</b>	<b>700.0%</b>
<b>EBIT Margins (%)</b>	<b>9.86%</b>	<b>13.09%</b>	<b>(323) Bps</b>	<b>11.76%</b>	<b>(190) Bps</b>
Finance Cost	24	24	NA	5	380.0%
<b>Profit Before Tax</b>	<b>24</b>	<b>23</b>	<b>4.3%</b>	<b>1</b>	<b>NA</b>
Tax	-	-	NA	-	NA
<b>Profit After Tax</b>	<b>24</b>	<b>23</b>	<b>4.3%</b>	<b>1</b>	<b>NA</b>
<b>PAT Margins (%)</b>	<b>4.93%</b>	<b>6.41%</b>	<b>(148) Bps</b>	<b>1.96%</b>	<b>297 Bps</b>
Other Comprehensive Income	-	-	NA	-	NA
<b>Total Comprehensive Income</b>	<b>24</b>	<b>23</b>	<b>4.3%</b>	<b>1</b>	<b>NA</b>
EPS Basic (INR)	1.87	1.82	2.7%	0.08	NA

\*Includes other income

INCOME STATEMENT (INR MN)	Q4-FY18	Q3-FY18	Q-o-Q	Q4-FY17	Y-o-Y
Total Income*	8,042	7,113	13.1%	6,867	17.1%
Total Expenses	7,339	6,382	15.0%	6,327	16.0%
EBITDA	703	731	(3.8)%	540	30.2%
<i>EBITDA Margins(%)</i>	<b>8.74%</b>	<b>10.28%</b>	<i>(154) Bps</i>	<b>7.86%</b>	<b>88 Bps</b>
Depreciation	220	188	17.0%	165	33.3%
EBIT	483	543	(11.0)%	375	28.8%
<i>EBIT Margins (%)</i>	<b>6.01%</b>	<b>7.63%</b>	<i>(162) Bps</i>	<b>5.46%</b>	<b>55 Bps</b>
Finance Cost	353	342	3.2%	292	20.9%
Profit Before Tax	130	201	(35.3)%	83	56.6%
Tax	6	-	NA	-	NA
Profit After Tax	124	201	(38.3)%	83	49.4%
<i>PAT Margins (%)</i>	<b>1.54%</b>	<b>2.83%</b>	<i>(129) Bps</i>	<b>1.21%</b>	<b>33 Bps</b>
Other Comprehensive Income	(6)	-	NA	-	NA
Total Comprehensive Income	118	201	(41.3)%	83	42.2%
EPS Basic (INR)	9.38	15.88	(40.9)%	6.56	43.0%

\*Includes other income

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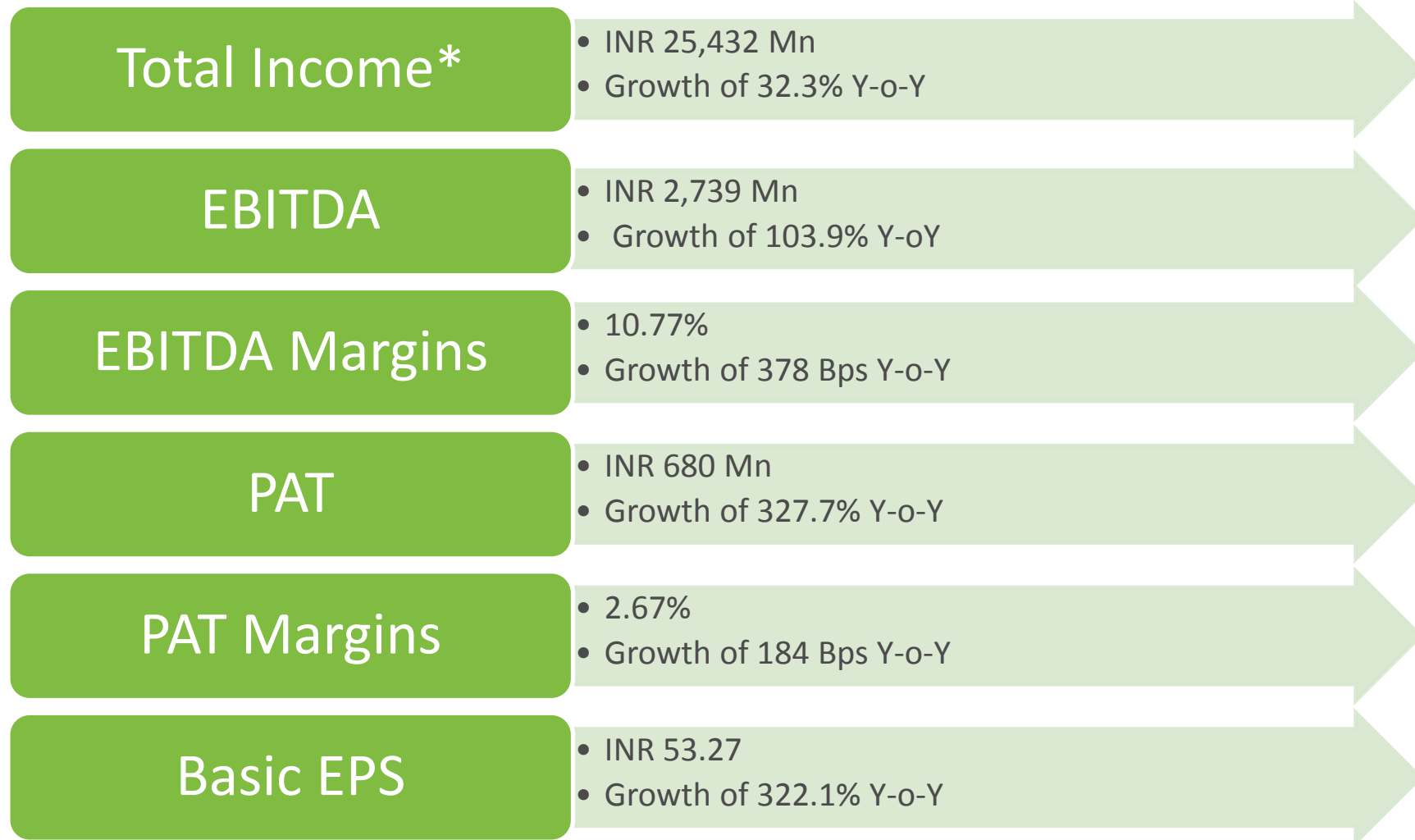
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## (Consolidated Annual Performance)



\*Includes other income

INCOME STATEMENT (INR MN)	FY18	FY17	Y-o-Y
Total Income*	1,540	56	NA
Total Expenses	1,256	38	NA
EBITDA	284	18	NA
EBITDA Margins (%)	18.44%	32.14%	NA
Depreciation	90	11	718.2%
EBIT	194	7	NA
EBIT Margins (%)	12.60%	12.50%	10 Bps
Finance Cost	92	5	NA
Profit Before Tax	102	2	NA
Tax	-	-	NA
Profit After Tax	102	2	NA
PAT Margins (%)	6.62%	3.57%	305 Bps
Other Comprehensive Income	-	-	NA
Total Comprehensive Income	102	2	NA
EPS Basic (INR)	8.03	0.14	NA

\*Includes other income

INCOME STATEMENT (INR MN)	FY18	FY17	Y-o-Y
Total Income*	25,432	19,221	32.3%
Total Expenses	22,693	17,878	26.9%
EBITDA	2,739	1,343	103.9%
EBITDA Margins (%)	10.77%	6.99%	378 Bps
Depreciation	744	333	123.4%
EBIT	1,995	1,010	97.5%
EBIT Margins (%)	7.84%	5.25%	259 Bps
Finance Cost	1,309	836	56.6%
Profit Before Tax	686	174	294.3%
Tax	6	15	(60.0)%
Profit After Tax	680	159	327.7%
PAT Margins (%)	2.67%	0.83%	184 Bps
Other Comprehensive Income	(6)	-	NA
Total Comprehensive Income	674	159	323.9%
EPS Basic (INR)	53.27	12.62	322.1%

\*Includes other income

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INCOME STATEMENT (INR MN)	FY16	FY17**	FY18**
<b>Total Income*</b>	<b>170.2</b>	<b>56</b>	<b>1,540</b>
Total Expenses	165.6	38	1,256
<b>EBITDA</b>	<b>4.6</b>	<b>18</b>	<b>284</b>
<b>EBITDA Margins (%)</b>	<b>2.70%</b>	<b>32.14%</b>	<b>18.44%</b>
Depreciation	1.1	11	90
<b>EBIT</b>	<b>3.5</b>	<b>7</b>	<b>194</b>
<b>EBIT Margins (%)</b>	<b>2.06%</b>	<b>12.50%</b>	<b>12.60%</b>
Finance Cost	2	5	92
<b>Profit Before Tax</b>	<b>1.5</b>	<b>2</b>	<b>102</b>
Tax	0.8	-	-
<b>Profit After Tax</b>	<b>0.7</b>	<b>2</b>	<b>102</b>
<b>PAT Margins (%)</b>	<b>0.41%</b>	<b>3.57%</b>	<b>6.62%</b>
Other Comprehensive Income	-	-	-
<b>Total Comprehensive Income</b>	<b>0.7</b>	<b>2</b>	<b>102</b>
EPS Basic (INR)	0.05	0.14	8.03

\*Includes other income

\*\*As per IndAs



# Consolidated Income Statement

INCOME STATEMENT (INR MN)	FY16	FY17**	FY18**
<b>Total Income*</b>	<b>17,878</b>	<b>19,221</b>	<b>25,432</b>
Total Expenses	17,215	17,878	22,693
<b>EBITDA</b>	<b>663</b>	<b>1,343</b>	<b>2,739</b>
<b>EBITDA Margins (%)</b>	<b>3.71%</b>	<b>6.99%</b>	<b>10.77%</b>
Depreciation	44	333	744
<b>EBIT</b>	<b>619</b>	<b>1,010</b>	<b>1,995</b>
<b>EBIT Margins (%)</b>	<b>3.46%</b>	<b>5.25%</b>	<b>7.84%</b>
Finance Cost	504	836	1,309
<b>Profit Before Tax</b>	<b>115</b>	<b>174</b>	<b>686</b>
Tax	27	15	6
<b>Profit After Tax</b>	<b>88</b>	<b>159</b>	<b>680</b>
<b>PAT Margins (%)</b>	<b>0.49%</b>	<b>0.83%</b>	<b>2.67%</b>
Other Comprehensive Income	-	-	(6)
<b>Total Comprehensive Income</b>	<b>88</b>	<b>159</b>	<b>674</b>
EPS Basic (INR)	6.95	12.62	53.27

\*Includes other income

\*\*As per IndAs

# Standalone Balance Sheet (As per IndAs)

PARTICULARS (INR Mn)	FY17	FY18	PARTICULARS (INR Mn)	FY17	FY18
<b>EQUITIES &amp; LIABILITIES</b>			<b>ASSETS</b>		
<b>(A) Equity</b>			<b>Non Current Assets</b>		
1. Equity Share Capital	127	127	(A) Property, Plant and Equipments	772	756
2. Other Equity	10	112	(B) Capital Work-in-progress	-	-
<b>Total Equity</b>	<b>137</b>	<b>239</b>	(C) Investment Property	-	-
			(D) Goodwill	-	-
<b>(B) LIABILITIES</b>			(E) Other Intangible Assets	4	3
<b>1. Non-Current Liabilities</b>			(F) Intangible Assets under development	-	-
(a) Financial liabilities			(G) Biological Assets other than bearer plants	-	-
(i) Borrowings	1,841	1,790	(H) Financial Assets		
(ii) Trade Payables	-	-	(i) Investments	1,031	1,031
(iii) Other Financials Liabilities	-	-	(ii) Trade Receivables	-	-
(b) Provisions	-	-	(iii) Loans	-	-
(c) Deferred Tax Liabilities (Net)	1	1	(iv) Others (to be specified)	-	-
(d) Other Non-Current Liabilities	-	-	(I) Deferred Tax Assets (Net)	-	-
<b>2. Current Liabilities</b>			(i) Other Non Current Assets	11	-
(a) Financial liabilities	-	-	<b>Total Non Current Assets</b>	<b>1,818</b>	<b>1,790</b>
(i) Borrowings	189	249	<b>Current Assets</b>		
(ii) Trade Payables	32	54	(A) Inventories	247	269
(iii) Other Financial Liabilities	-	-	(B) Financial Assets		
(B) Other Current Liabilities	46	118	(i) Investments	-	-
(C) Provisions	4	20	(ii) Trade Receivables	73	328
(D) Current Tax Liabilities (Net)	-	-	(iii) Cash & cash equivalents	3	6
<b>Total Liabilities</b>	<b>2,113</b>	<b>2,232</b>	(iv) Bank balances other than (iii)	45	26
			(v) Loans	-	1
			(C) Current Tax Assets (Net)	-	-
			(D) Other Current Assets	64	51
			<b>Total Current Assets</b>	<b>432</b>	<b>681</b>
<b>GRAND TOTAL - EQUITIES &amp; LIABILITIES</b>	<b>2,250</b>	<b>2,471</b>	<b>GRAND TOTAL – ASSETS</b>	<b>2,250</b>	<b>2,471</b>

# Consolidated Balance Sheet (As per IndAs)

PARTICULARS (INR Mn)	FY17	FY18	PARTICULARS (INR Mn)	FY17	FY18
<b>EQUITIES &amp; LIABILITIES</b>			<b>ASSETS</b>		
<b>(A) Equity</b>			<b>(1) Non Current Assets</b>		
(1) Equity Share Capital	127	127	(A) Property, Plant and Equipment	7,654	7,718
(2) Other Equity	5,007	5,665	(B) Capital Work-in-progress	-	182
(3) Non - Controlling Interest	-	2	(C) Investment Property	-	-
<b>Total Equity</b>	<b>5,134</b>	<b>5,794</b>	(D) Goodwill	4,442	4,442
<b>(B) Liabilities</b>			(E) Other Intangible assets	-	3
<b>(1) Non Current Liabilities</b>			(F) Intangible Assets Under Development	-	-
(A) Financial Liabilities			(G) Biological Assets other than bearer plants	-	-
(i) Long Term Borrowings	10,290	10,127	(H) Financial Assets	-	-
(ii) Trade Payables	-	-	(i) Investments	3	32
(iii) Other Financial Liability	-	-	(ii) Trade receivable	-	-
(C) Provisions	-	17	(iii) Loans	94	-
(C) Deferred Tax liabilities	35	35	(iv) Other (to be specified)	-	-
(D) Other Non-Current Liabilities (Net)	-	-	(I) Deferred Tax Assets (net)	-	-
<b>Total Non-Current Liabilities</b>	<b>10,325</b>	<b>10,179</b>	(J) Other Non Current Assets	160	50
			<b>Total Non- Current Assets</b>	<b>12,353</b>	<b>12,427</b>
<b>(2) Current Liabilities</b>			<b>(2) Current Assets</b>		
(A) Financials Liabilities			(A) Inventories	810	1,813
(i) Borrowings	4,084	5,139	(B) Financial Assets	-	-
(ii) Trade Payables	1,120	660	(i) Investments	-	-
(iii) Other Financial Liability	-	-	(ii) Trade Receivable	6,368	7,280
(B) Other Current Liabilities	775	1,096	(iii) Cash and Cash equivalents	182	33
(C) Provisions	79	148	(iv) Bank Balance other than (iii) above	363	314
(D) Other Current Liabilities	-	-	(v) Loans	1,085	85
<b>Total Current Liabilities</b>	<b>6,058</b>	<b>7,043</b>	(vi) Other	-	-
<b>Total Liabilities</b>	<b>16,384</b>	<b>17,222</b>	(C) Current Tax Asset (Net)	-	-
			(D) Other Current Assets	356	1,064
			<b>Total Current Assets</b>	<b>9,164</b>	<b>10,589</b>
<b>GRAND TOTAL - EQUITIES &amp; LIABILITIES</b>	<b>21,517</b>	<b>23,016</b>	<b>GRAND TOTAL – ASSETS</b>	<b>21,517</b>	<b>23,016</b>

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